

**Apollo INSTITUTE OF HOSPITAL ADMINISTRATION**



**MASTER  
DEGREE IN  
HOSPITAL  
MANAGEMENT**



**RECRUITERS HAND BOOK  
PLACEMENTS 2017-19**





## MESSAGE FROM CHAIRMAN



**Dr. Prathap C Reddy**  
**Chairman – Apollo Hospitals Group.**  
**President – AIHA**

Health care, India's largest sector is witnessing a rapid expansion in terms of revenue growth, provider of employment opportunities and contribution to GDP. According to the Frost & Sullivan report, the healthcare sector in India is expected to grow from 160 billion US dollars to 280 billion US dollars in 2020. The rising incomes of people and access to high quality healthcare have resulted in increased spending and growth in healthcare sector. Thus the fastly growing healthcare sector in India requires able healthcare administrators to deliver timely and quality services. In this era of dynamic changes, we need a cadre of young and dynamic hospital and health care professionals, confident and skilled to steer the nation towards a healthy and promising future. I am happy to learn that yet another potential batch of students of Master's Degree in Hospital Management are completing their internship and are ready to be placed. Twenty four long, eventful years and over 1000 promising young dynamic manager's contribution to health care services across the globe in their own special way is what this entire institute is about. The success of any hospital and health care organization not only its modern equipment, technology and infrastructure that are vital, but also in its dedicated team of professionals. It is the people who make all the difference. I am proud that this Institute has contributed immensely to the team of professionals in the form of distinctly qualified and young managers. I am also sure that with the great potential and zeal they have, these young professionals will definitely make a significant difference to the health care delivery system. I congratulate the outgoing batch and urge them to become worthy torch bearers of health care sector and wish them all success in their careers.



## MESSAGE FROM DEAN



**Dr. Dilip Mathai**  
**Dean**  
**Apollo Hospitals Educational &**  
**Research Foundation**

Healthcare is a rewarding and exciting field of study and practice. To address the demand for highly qualified healthcare professionals, our College offers an exceptional and diverse healthcare program that positively contributes to the advancement of healthcare delivery, both locally and globally. Our ultimate goal is to increase the knowledge, research, and community coalitions necessary to enhance and restore the health and well-being of the whole person and of society. We hope to accomplish this goal by providing a dynamic and challenging curriculum presented by our experienced faculty. Apollo Institute of Hospital Administration since its start in 1994 has graduated over 1000 students in 24 batches and has been providing a dynamic education arena to students in our beautiful facilities in Jubilee Hills. The continuing success of the proud holders of Master's in Hospital Management degree is also due to the fact that they have been trained in the Apollo's tradition of excellence. We are extremely proud of our alumni and their accomplishments and the excellent cohort of students currently enrolled in our college. We, at Apollo are dedicated in preparing our students for contemporary healthcare practice, including an inter-professional, team-based approach to person-centered care, which ensures rich educational and practical experiences. The placement activity at the college has begun and the students are ready to enter the industry portals, in celebration of the spirit of millennials. I take this opportunity to compliment the faculty for the dedicated effort put in and wish the outgoing batch graduates all the best in their career and personal life.



## MESSAGE FROM PRINCIPAL



**Prof. D. Shreedevi**  
**Principal**  
**Apollo Institute of Hospital Administration**

I take this opportunity to introduce our students' batch of 2017-19 (Batch 24) and welcome all the recruiters to Apollo Institute of Hospital Administration. These students have not only been trained in their respective specializations, but also trained in the Apollo tradition of consummate excellence of the highest standards. Utmost importance is been given to imbibe practical and hospital exposure and assist the students in getting suitable placements after the successful completion of their studies. Our institute ensures that every student gets the right mix of skills and domain knowledge so that they are easily acceptable to the industry. Numerous events like Personality Development workshops, NABH workshop, Six-Sigma Training, National Seminars, International Conferences and Cultural Fests are organized that enable students to be effective team leaders as well as excellent team players and enhance their organizing skills. The students get ample opportunity to have first-hand experiences of the practical situations through hospital visits and presentations, internships, summer projects and dissertations that will expose them to various corporate houses and development organisations both of public and private sectors.

The qualified and experienced faculty is the backbone of the Institute who instill human values for all round development by building up their confidence, personality, and capacity to work in team and build disciplined life. Many of our students take part in extra-curricular activities and win laurels from various institutions. We are particular about instilling a sense of ethics in our students both through theoretical and practical methods. Soft skill development is an ongoing process happening via presentations, report writing, and insistence on a formal dress code. The Institute has a regular placement cell and every year it invites reputed organisations for placement drives at our campus and I am happy to mention the overwhelming responses it receives over time. We look forward to working very closely with the community that extends beyond the walls of our college. At this juncture, I wish to thank each one of the recruiter who had shown significant interest in knowing about our Institute and hence extend my invitation to all of you to visit our Campus and spend some precious time with our people and look forward to partner you in our journey towards excellence.

Best wishes



## MESSAGE FROM PLACEMENT OFFICER



**Mr. M. Krishna Kartheek**  
**(Assistant Professor &**  
**Placement Officer)**

It gives me immense pleasure to welcome you to AIHA for the final placement process for the batch of 2017-19. It is a moment of pride for us to present you a group of young, dynamic and talented batch of student managers ready to join the corporate world. Our student mix is selected through a rigorous selection process ensuring that only the very best of the lot get into our campus. Our students are adequately equipped with personal and professional skills and are industry ready. They are designed to excel in whichever sector they are put to work in. Our ever-growing alumni base spread over more than 100 organizations in myriad sectors around the country and abroad. The Class of 2019 at AIHA brings you the highest amount of cultural, professional and academic diversity, enabling us to provide you with fitting candidates for the diverse and challenging positions at your end. These students with their scholastic brilliance combined with professional exposure and grounded values would definitely propel organisations and economies into a better future. It would be our pleasure to host your Recruitment team at our campus and I assure you that you would have a fulfilling recruiting experience. At this point, I take pride in sharing their profiles with you and cordially invite you for the Recruitment and final Placement process for the final year students and summer internship for the first-year students.

Looking forward towards building a long term mutually beneficial relationship between our organisations.

Best wishes



## MESSAGE FROM FACULTY

The challenges being faced by the present day health care industry are continuous and unique. In order to meet the growing demands of the increasingly sophisticated individuals and groups, we at Apollo Educational Enterprises teach and train our management graduates to be good listeners, compassionate professionals fiscally responsible administrators. They are also professionally trained, proactive, and have the ability to see beyond the picture. It is with a sense of satisfaction we mention that the successive batches of students that have been trained by the institute are well received by the industry and are able to make a valuable contribution to the health care sector. These young graduates have Immense potential in them and with their zeal, dynamism and innovative approach they can be expected to pave the way for path breaking developments. Over four semesters of the Master's program the students have been provided with a sound theoretical base and conceptual clarity in all diverse subject areas that go into making a successful Hospital Administrators. Equal importance was given by way of practical exposure to the real life situation as the institute is located and attached to the Apollo Hospitals, Hyderabad. This has enabled students to be well trained and equipped with problem solving capabilities. Emphasis was also laid on all round development of students instilling in them a sense of responsibility and commitment for those future positions in the world of corporate hospitals and health care industries demand of them. We wish the graduating class of future national and international leaders of health care the very best in their pursuit of excellence and service to the world.

Best wishes



## ABOUT APOLLO INSTITUTE OF HOSPITAL ADMINISTRATION

Apollo Institute of Hospital Administration (AIHA), established in 1994, offers Master's Degree in Hospital Management. It is affiliated to Osmania University, approved by the AICTE and sponsored by Apollo Hospitals Educational & Research Foundation. AIHA has completed twenty four eventful years of teaching and research. It has trained and placed over 1000 students who are in progressively responsible leadership positions in hospitals and health care institutions in India and abroad.

The location and attachment of the Institute to the Apollo Health City in Hyderabad, with access to its resources, places AIHA in a class by itself. The president of the Governing body of AIHA is Padma Vibhushan, Dr.Prathap C.Reddy, Chairman, Apollo Hospitals Group. The Institute is located within the premises of Apollo Hospitals, Hyderabad in a 30-acre scenic environment with a serene and peaceful atmosphere.

The Institute's library is well equipped with a wide-range of books on Hospital and Health Care Management. The library also subscribes to over 30 national journals on healthcare management viz., hospital information systems, health care laws, marketing, economics, finance, general management and personality development. At present, there are about 2553 titles with 4,679 volumes of textbooks. Reports of hospital visits, "Know Your Hospital" (KYH), presentations, summer projects, hospital study tours and dissertations constitute a very important resource base of the Institute. Selected books are being added periodically to keep it up to date. Comfortable arrangements are provided to enable students to read and refer books, periodicals, journals, economic dailies and EBSCO online journals database subscribed, which enables access to 160 International E- Journals.

The Institute's Computer Center is equipped with state of the art systems. The entire center is connected through a LAN and the campus through wi-fi to facilitate sharing of resources. These facilities are offered with a view to provide hands-on training on relevant tools like MS Office and packages like SPSS and other applications in business and hospital management. Students have access to the Internet and are encouraged to use information available on the net for the purpose of academic assignments. The Institute also has spacious Seminar halls and examination halls with a capacity to seat 150-200 people each, where weekly seminars and presentations by guest faculty, industrialists and students are held. It is well equipped with various audio-visual aids including overhead projectors and LCD projectors. Also the institute houses student cafeteria,

Nature and extent of involvement of faculty in academic affairs / improvements is in the form of regular fortnightly meetings of faculty on all issues pertaining to syllabus, its coverage, academic programmes, student attendance, discipline, seminars are discussed thoroughly. The students are deeply involved in the organization of various activities like seminars, foundation day celebrations and cultural events, right from conceptualization stage. Open House sessions provide regular opportunity to students for offering their suggestions for improvement.



## MASTER DEGREE IN HOSPITAL MANAGEMENT

The Master's Degree in Hospital Management (MDHM) is a two year post-graduate program offered by Apollo Institute of Hospital Administration affiliated to Osmania University and approved by AICTE. The course curriculum is spread over four semesters of classroom instruction and practicals / Internship. The first and second semester subjects offer an in-depth knowledge about the fundamentals of business administration with special emphasis on business environment, marketing, organization theory, quantitative methods, and computers in administration. The third and fourth semester introduces students to the core subjects of hospital management, patient care management, health insurance & medical tourism, information systems and total quality management etc. These courses strengthen functional skills and deepen the understanding of the multi-dimensional environment in which healthcare organizations operate. Care is taken to provide exposure to various types of hospitals of different ownership patterns, organizational design, services and policy issues.

### ADMISSION

A candidate seeking admission into the program must satisfy the following criteria: i). Must possess a graduate degree of any university treated as equivalent in medical and non-medical field with 50% aggregate (45% for SC and ST candidates). (ii) Must have qualified in the entrance test, conducted by the Convener, Osmania University in the year of the admission. The marks based on Entrance test are considered for the preparation of the merit list. Candidates will be allotted to the course strictly depending on the merit secured at the entrance test, and subject to the rules and regulations in force from time to time including the reservations in vogue in Osmania University. No admission / readmission / promotions are to be made after the expiry of four weeks from the date of commencement of instruction.

**Duration and Course of the Study:** The duration of the course is four semesters of theory and practicals. Each semester shall comprise 14-16 weeks of instruction.

### AWARD OF DEGREE:

The MDHM degree will be conferred on a candidate who has pursued a regular course of study for two academic years as prescribed in the scheme of instruction and has passed all the examinations. A regular course of study for eligibility to appear MDHM examination of a semester shall mean putting in attendance of not less than 75% aggregate in the subjects listed in the scheme of instruction.



## COURSE CURRICULUM

<p><b>SEMESTER I (6 Subjects + Hospital Visits)</b></p> <p>Hospital Organization and Management Theory</p> <p>Economic &amp; Health Environment and Policy</p> <p>Accounting for Hospitals</p> <p>Statistics for Hospital Management</p> <p>Business Communication Skills for Hospital Managers</p> <p>Information Technology for Hospitals</p> <p>*Hospital visits (Report &amp; Presentation)</p>	<p><b>SEMESTER-II (6 Subjects + Project Work)</b></p> <p>Human Resources Management</p> <p>Marketing of Hospital Services</p> <p>Operations Research</p> <p>Research Methods for Hospital Management</p> <p>Health Economics</p> <p>Hospital Planning &amp; Management</p> <p>**Project work (Report &amp; Viva)</p>
<p><b>SEMESTER –III: (6 Subjects + Commencement of Dissertation work)</b></p> <p>Patient Care Management</p> <p>Hospital Operations &amp; Facility Management</p> <p>Health Insurance &amp; Medical Tourism</p> <p>Total Quality Management</p> <p>Hospital Financial Management</p> <p>Hospital Information Systems</p>	<p><b>SEMESTER – IV: (6 subjects + Dissertation + Internship)</b></p> <p>Strategic Management</p> <p>Supply Chain, Logistics &amp; Materials Management</p> <p>Health Care Laws, Regulations and Ethics</p> <p>Management Accounting &amp; Control</p> <p>Entrepreneurship &amp; Consultancy Management</p> <p>Drugs, Equipment &amp; Technology Management</p> <p>***Dissertation &amp; Viva</p> <p>****Internship (On Job Training )</p>

\*Hospital Visits: Students shall be taken on a visit to a minimum of 4 hospitals of different category, and spend around 60 hours which includes the visit time and the report writing time and presentations of the visits.

\*\*6 weeks (During summer vacation after Semester-II examination -live project).

\*\*\*Student will commence dissertation work from the beginning of the 3rd semester and will appear for viva voce at the end of the 4th semester.

\*\*\*\*Student is posted for a period of four months in a hospital/healthcare related organization for pursuing internship.



**FACULTY OF AIHA**



**Prof. D. Obul Reddy**  
M.Com, PhD  
(Professor)



**Prof. D. Shreedevi**  
M.Com, MBA, PhD, PGDM  
(Principal)



**Mr. A.V. Ayyapu Reddy**  
M.Com, M Phil  
(Assistant Professor)



**Mr. M. Krishna Kartheek**  
B Tech, MBA  
(Assistant Professor & Placement Officer)



**Dr. A. Girija**  
MHA, PhD  
(Associate Professor)



**Mrs. Purnima Narayan**  
MSc, MBA  
(Assistant Professor)



**Dr. Preeti Nair**  
BPT, MBA  
(Assistant Professor)



**Mrs. Revathi SNL Nandam**  
BSC (Nursing), MBA  
(Assistant Professor)



**Mr. K. Prudhvinadh**  
M.Com, MLISE, PGDLAN  
(Librarian)



## GUEST FACULTY

### ADJUNCT FACULTY

**Dr. K. Hari Prasad** - M.D. CEO, Apollo Health City  
**Mr. Gaurav Loria** – Head, Quality Dept, Apollo Hospitals  
**Dr. P.S. Reddy** - M.B.B.S, M.D. (Hosp. Admin) Consultant, Medvarsity  
**Mr. T. Karunakar** - Vice President (HR), Apollo Hospitals  
**Mr. Sanjeev Sharma** - M.B.B.S, M.D Clinical Pharmacology, Apollo Hospitals  
**Dr. G.V.R.K.Acharyulu** - M.Tech, MBA, Ph.D. Professor, University of Hyderabad  
**Dr. Sneha Vennu** - BPT, MHA, Guru Nanak Dev University  
**Dr. Ramaiah Itumalla** – Assistant Professor, University Of Hail, Kingdom of Saudi Arabia

### INDUSTRY INTERACTION

**Dr. Habeeb Ghatala** - BSc, MHA, MS, Ph.D  
**Mrs. D. Manimegalai** - Learning & Development Manager, FHPL  
**Dr. V. Koti Reddy** – Global Clinical Safety Officer, DXC Technology  
**Mrs. Vibha Venkataraman** - M.Sc, M.B.A (HHCM)  
**Dr. Balbir Singh** – B.H.M.S, M.B.A, EDP Project Management, ASCI  
**Col. Sajjan PM** – Director, Training & Operations, Renegergetics Consulting  
**Prof (Lt Col) Dayakar Thota** – Medical Director, Ramdevrao Hospital  
**Lt Col (Dr) K. Kamalakar** – Head-Quality, NBH Consultant, Premier Hospitals  
**Mrs. Chuwanchu** – Senior Vice President, Rainbow Hospitals  
**Dr. K. Prashanth** – Medical Director, Rainbow Hospitals  
**Mr David Manne** – Director, EHR, ATOS  
**Mr. Vishwananth** – Head Quality, Yashoda Hospitals  
**Mr. Gaurav Loria** – Head Quality, Apollo Hospitals  
**Mr. Shantanu Dhar** – Senior Consultant, Deloitte Consulting India Private Limited  
**Ms. Judith** - Senior Consultant, Deloitte Consulting India Private Limited  
**Mr. Pavan Kumar** – Quality Manager, HCG Cancer Hospitals  
**Dr. Tulika Priyambada** – Manager, New Initiatives, ICICI Lombard Healthcare Limited  
**Dr. Sreenivasan** – Consultant, Deloitte Consulting India Private Limited  
**Dr. Krishnaveni** – Manager Operations, Pathcare Labs Private Limited  
**Dr. P.Ashwanth** – Head, Medical Operations, Credihealth Private Limited  
**Mr. K.Karthik** – Quality Manager, St. Theresa's Hospital  
**Dr. Ravi Santhosh** – Manager Claims, Reliance General Insurance  
**Mr. V.S. Srikanth** – AGM IT Operations, Virinchi Hospitals.



## WHY APOLLITES...

**The institute uses various pedagogical tools such as Lectures, Case studies, Role-plays, Project assignments, hospital visits, internships, workshops, presentations, and weekly seminars from practicing managers in order to facilitate comprehensive and effective learning and impart practical exposure to students. Some of the salient features.,**

*\* AIHA is one of the best B-Schools in India which is AICTE approved.*

*\* The cardinal concern of AIHA is to promote the philosophy of emphasizing self-learning. This re-quires an analytical mind, which proactively seeks the right knowledge, acquires the right skills and right attitudes. Helping the students develop better managerial capabilities and effectiveness is the prime object of the Institute.*

*\* Classroom learning is meant primarily for the theoretical inputs, which subsumes conceptual clarity, knowledge base, developing sensitivity to the business environment. Team learning is an effective approach, which AIHA has adopted. The student is invariably, put to work in teams all through his / her stay with Institute, since team management and team working is a prerequisite for a successful manager. Exchange of ideas, opinions and experiences are encouraged in the class-room, in teams, through group discussions and presentations.*

*\* Case Method pioneered at Harvard Business School is being adopted. Cases illustrating the contextual and process related aspects, which characterize hospital organizational problems, are used. This has been utilized since it forces decision-making under simulated hospital conditions and ensures optimum individual learning.*

*\* Rich pool of 1000 alumni occupying key leadership positions and managerial positions in various industries across the globe.*

*\* Good blend of students form diversified backgrounds such as army forces, medical and non-medical fields, engineering streams and foreign countries who bring rich experience and distinct values along with them.*

*\* Highly qualified faculty with rich experience and strong research credentials*

*\* Focus on integrated and holistic approach to decision-making and problem solving.*

*\* Emphasis on group work and team building*

*\* Rigorous teaching and continuous evaluation*

*\* Emphasis on extra and co-curricular activities*

*\* Faculty and student collaborative projects*

*\* Institute Industry interface. The interface with the practical environment is ensured through various industrialists & Alumni on regular basis.*

*\* Dedicated placement team to organize mock GDs and mock PIs on a continuous basis to ensure the complete student body is market ready for first day first hour productivity*

*\* Yearly certified workshops on personality development, NABH and Six-Sigma by highly experienced trainers and expertise of the industry.*



# GLIMPSES OF INDUSTRIAL MEETS



# CULTURAL EVENTS



**ORPHEUS 2019**

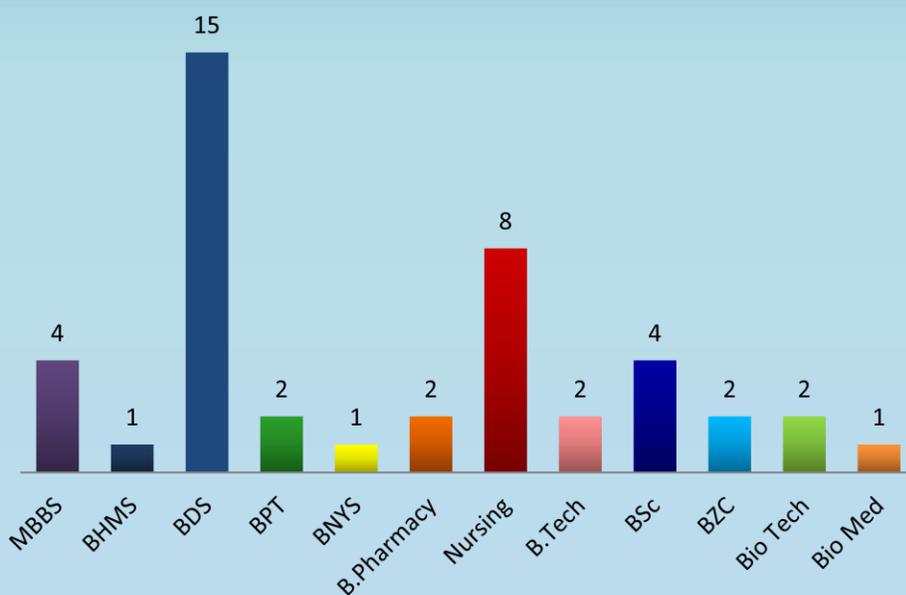
*Orpheus, an ancient Greek legendary hero was endowed with superhuman musical skills. Orpheus is one of the most significant figures, portrayed or alluded to in countless forms of art and popular culture including poetry, film, opera, music and painting. We at the AIHA, dedicate a week in Feb each year to "Orpheus" as we celebrate our cultural festival.*



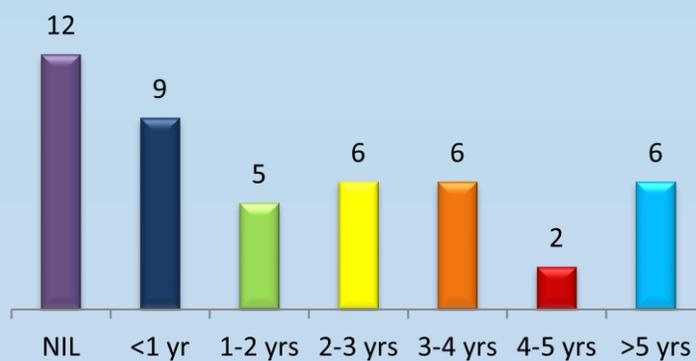
# STUDENTS DATA



**Academic Profile**



**Work Experience**





## Dr. K. F. Steffi Carolin

**Qualification:** BDS

**Project Work:** A study on Turnaround Time for triage patients in Emergency department

**Dissertation:** Evaluation of adoption of e-prescription

**Work Experience:** 1 year 6 months as Dentist

**Skill set:** Proficient in MS office. Possess strong presentation, organizational and interpersonal skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 29 years, individual with good communication skills, handles responsibilities with ease, hardworking, sincere in work, leadership quality, willingness to learn, strong willpower, positive approach.

**Email:** [stefcarolin@gmail.com](mailto:stefcarolin@gmail.com)



## Dr. Govind Harika

**Qualification:** BDS

**Project Work:** Project on Analysis of prescription bounces in the pharmacy

**Dissertation:** Identifying and fulfilling the gaps in Hospital Infection Control based on NABH standards

**Clinical Exposure:** Worked as a Management Intern in Apollo Hospital in the department of operations and in Aware Gleneagles Global Hospital in the quality department

**Skill set:** Knowledge of MS Office tools, SDLC & HIS concepts.

**Languages:** Telugu, English and Hindi

**Personal profile:** 25 years, Self-motivated, and positively determined individual, has excellent organizational skills and communicates very effectively.

**Email:** [harika.govind@gmail.com](mailto:harika.govind@gmail.com)





## Dr. Hathiyani Foram Patel

**Qualification:** BDS

**Project Work:** A study on prescription audit to reduce medication errors.

**Dissertation:** A Study to identify the compliance of Management of Medication standards as per NABH standards.

**Work Experience:** 2 years as a Dentist

**Skill set:** MS Office, problem solving ability, ready to face challenges, willingness to learn.

**Languages:** Gujarati, English, Hindi and Telugu.

**Personal profile:** 25 years, individual with good communication skills. Self-motivated, adaptability and positively determined, displays a very keen analytical mind..

**Email:** [foramhathiyani@gmail.com](mailto:foramhathiyani@gmail.com)



## Dr. A. Pragnya

**Qualification:** BDS

**Project Work:** A study on process flow of CT Scan Department

**Dissertation:** Study on Blood Bank services module.

**Clinical Exposure:** Worked as an Intern in Yashoda Hospitals, Secunderabad for 6 weeks. Worked as an intern in Sudha & Nageswara Rao Institute of dental sciences for 1 year.

**Skill set:** MS Office tools, strong logical and analytical skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 27 years, individual with good communication skills. Continuous learner, ever seeking opportunities for growth and development.

**Email:** [pragnya9292@gmail.com](mailto:pragnya9292@gmail.com)





## Sara Nikhet

**Qualification:** B. Pharmacy

**Project Work:** A study on out-patient satisfaction.

**Dissertation:** A study on marketing strategies of a corporate hospital.

**Clinical Exposure:** Command on Clinical & Non-Clinical process flows of various corporate hospitals. Worked as an internee for a period of 6 weeks in Continental hospitals

**Skill set:** MS Office tools, SDLC & HIS concepts.

**Languages:** English and Hindi.

**Personal profile:** 23 years, A self-motivated and dedicated individual who has a tremendous zeal for learning and passionate about the work.

**Email:** [saranikhet95@gmail.com](mailto:saranikhet95@gmail.com)



## Atrayapurapu SaiSameera

**Qualification:** B. Tech (Bio technology)

**Project Work:** A Six Sigma Approach to billing process.

**Dissertation :** FMEA of medication management at a corporate hosp.

**Clinical Exposure:** Worked as a Management Intern in Durgabai Deshmukh Hospital and Research Centre under the Administration Department

**Skill set:** MS Office tools, SDLC & HIS concepts along with Bioinformatics, softwares like Hyperchem, Gold, Accelrys discovery studio, Maestro, Swiss PDB viewer.

**Languages:** Telugu, English and Hindi

**Personal profile:** 24 years, individual with good communication skills, interests in music and dance. Self-motivated, and positively determined.

**Email:** [sameeraprasad555@gmail.com](mailto:sameeraprasad555@gmail.com)





## Syeda Fayeza Fathima

**Qualification:** B.Sc. (Biotechnology, Biochemistry, Chemistry)

**Project Work:** Project on Emergency codes awareness among employees.

**Dissertation:** A study on knowledge and understanding of hospital staff on consents.

**Clinical Exposure:** Worked as an Intern in Quality Department at Olive Hospital, Hyderabad for 2 months. Also took part in conducting several audits in the hospital.

**Skill set:** MS office tools, SDLC & HIS concepts,

**Languages:** Urdu, English and Hindi

**Personal profile:** 22 years, Possess excellent communication skills, self-motivated, also I'm a multitasker, organized, has a positive attitude, strong ethics.

**Email:** [fayezafathima@gmail.com](mailto:fayezafathima@gmail.com)



## Dr. G. Varalaxmi

**Qualification:** BDS

**Project Work:** Project on "A study on preauthorization process and TAT"

**Dissertation:** Dissertation on 'a study on reasons for rejection of lab test and lab incidents in a tertiary care hospital'

**Work Experience:** 2 years as Dentist

**Skill set:** MS office tools, good at decision making and analytical skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 26 years, Self-motivated, positively determined individual and diligent. A good team player and hardworking person

**Email:** [Dr.G.Varalaxmi@gmail.com](mailto:Dr.G.Varalaxmi@gmail.com)



## Monica Tayal

**Qualification:** B.Sc. (Life Sciences)

**Project Work:** Project on Quality Assurance in the Laboratory Department.

**Dissertation:** Streamlining of purchase and inventory department in a Tertiary Hospital

**Work Experience:** 14 months as Marketing Executive

**Skill set:** MS office tools, people management skills and analytical skills

**Languages:** Hindi, English and Telugu

**Personal profile:** 23 years, individual with good communication skills, positively determined, good team player, loves gardening, music, books and dance.

**Email:** [monicatayalm490@gmail.com](mailto:monicatayalm490@gmail.com)



## Repudi Pravallika Keerthi

**Qualification:** B. Tech

**Project Work:** Project on analysis of turnaround time of discharge process in a corporate hospital. Project on Automation of Training and Placement cell.

**Dissertation:** Project on hospital communications.

**Clinical Exposure:** Worked as an Intern in Apollo hospitals, Vizag.

**Skill set:** MS Office tools, SDLC & HIS concepts. Basic knowledge on C, Java programming languages, Ample clinical knowledge.

**Languages:** Telugu, English and Hindi

**Personal profile:** 24 years, individual with good communication skills, hardworking, quick learner, empathetic.

**Email:** [Keerthi.repudi1994@gmail.com](mailto:Keerthi.repudi1994@gmail.com)





## Dr. Penna Shalini

**Qualification:** BDS

**Project Work:** A project on rescheduling of surgeries in operation theatre

**Dissertation:** A study on surgical estimates and follow-up-integration with EMR of a hospital

**Work Experience:** 7 months as a Dentist. Worked as intern for 12 months

**Skill set:** Sound knowledge on MS Office tools, SDLC, Operations & HIS concepts

**Languages:** Telugu, English and Hindi

**Personal profile:** 24 years, individual with good communication skills, positively determined. Hobbies include singing and dancing.

**Email:** [shalu8594@gmail.com](mailto:shalu8594@gmail.com)



## Dr. Hathiyani Monika Patel

**Qualification:** BDS

**Project Work:** A study on improvement in Central Sterile Supply Department.

**Dissertation:** A study on functional aspects of Access to Quality Cancer Care.

**Work Experience:** 2 years 6 months as a Dentist

**Skill set:** MS Office suite, excellent communication skills, Problem solving Ability

**Languages:** Gujarati, English, Hindi and Telugu

**Personal profile:** 25 years, individual with good communication skills. Adaptability, excellent communication skills, problem solving ability, ready to face challenges, willingness to learn.

**Email:** [monika.vibgyor@gmail.com](mailto:monika.vibgyor@gmail.com)



## Aishwarya

**Qualification:** B.Sc. Nursing

**Project Work:** "Customer Relationship Management"-Your Perception, our belief

**Dissertation:** EMR: Feasibility analysis

**Work Experience:** 9 months as a Nurse.

**Skill set:** MS office tools, Communication skills: written and spoken.

**Languages:** Telugu, English and Hindi

**Personal profile:** 23 years, individual with a good adaptability, strong will-power, leadership skills, strong work ethics, self-confident, negotiation skills, trustworthy, empathetic.

**Email:** [aishwaryashettigar494@gmail.com](mailto:aishwaryashettigar494@gmail.com)



## K. Srikanth

**Qualification:** BE (Bio Medical Engineering)

**Project Work:** A study on medical equipment breakdown and its effects on patient care delivery in critical areas.

**Dissertation:** Study on "Blood Bank Services with special emphasis on utilization and wastage of blood and blood components implementation"

**Work Experience:** 3 years as sales & service engineer and 3 years as Technical specialist

**Skill set:** MS Office tools, SDLC & HIS concepts.

**Languages:** Telugu, English and Hindi

**Personal profile:** 30 years, individual with a good adaptability, strong will-power, leadership skills, strong work ethics, self-confident, good negotiation skills, trustworthy

**Email:** [Kuthadi\\_srikanth@yahoo.com](mailto:Kuthadi_srikanth@yahoo.com)



## S. Sushmitha

**Qualification:** B. Pharmacy

**Project Work:** Project on lean management in biochemistry and clinical pathology.

**Dissertation:** Project on process flow and utilization of CT and MRI equipment.

**Clinical Exposure:** Worked as a Management Intern in Continental Hospitals for 45 days.  
Also worked as a Management Intern in Maxcure Hospitals

**Skill set:** MS Office tools, good analytical and logical skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 22 years, individual with good communication skills. Good at teamwork, hardworking, smart, trustworthy and quick learner.

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## Krishnaveni. N

**Qualification:** B.Sc. (Mi.Bi.C)

**Project Work:** Project on Quality Indicators of Clinical laboratory.

**Dissertation:** Study on emergency department

**Clinical Exposure:** Worked as an intern at Durgabai Deshmukh Hospitals for 6 weeks

**Skill set:** MS office tools, SDLC concepts and sound knowledge on clinical and non clinical process flows of a hospital.

**Languages:** Telugu, English, Hindi and Tamil

**Personal profile:** 22 years, individual with good communication skills, hardworking, smart, trustworthy, quick learner, empathetic.

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## Dr. G. Priyanka

**Qualification:** BDS

**Project Work:** A study on maintenance of Hand Hygiene.

**Dissertation:** A project on safe infusion practices.

**Work Experience:** 2 Years as Assistant Dental Surgeon

**Skill set:** MS office tools, SDLC & HIS Concepts, good knowledge on clinical operations

**Languages:** Telugu, English and Hindi

**Personal profile:** 28 years, individual with good communication skills, music and dance lover, self-motivated, and positively determined individual enthusiastic, good at team work, hardworking and dedicated.

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## Dr. B. Shweta

**Qualification:** B.P.T

**Project Work:** Project on gap analysis as per NABH standards

**Dissertation:** A study on bed management in corporate hospital.

**Clinical Exposure:** Worked as management intern in Apollo Hospitals for one year  
Worked as operations intern in Oasis Centre of reproductive medicine for 2 months

**Skill set:** Knowledge on MS Office tools, SDLC & HIS concepts.

**Languages:** Telugu, English and Hindi

**Personal profile:** 24 years, individual with good communication skills. A keen learner, quick on the uptake, logical in decision making. Possess good communication skills.

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## Dr. Tanisha Yadav

**Qualification:** BDS

**Project Work:** A study on time taken to discharge patients under various modes of payment

**Dissertation:** A study on implementation of fourth edition of NABH Re-Accreditation

**Work Experience:** 4 years as Dentist

**Skill set:** Knowledge on MS-Office tools, Communication skills and decision making skill.

**Languages:** Hindi, English and Telugu

**Personal profile:** 27 years, individual with good communication skills, efficient, quick learner, ethical, career oriented, flexible, enthusiastic, trustworthy and hardworking. Responsible and a keen learner.

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## Mekala Sukhesh

**Qualification:** B.Sc. Nursing

**Project Work:** A study on effectiveness of training programs on employees.

**Dissertation:** A study on compliance with NABH standards in nursing department.

**Work Experience:** 14 months as a Nurse.

**Skillset:** MS office tools, Graphic designing, Adobe, knowledge in Digital marketing,

**Languages:** Telugu, English, Hindi and Malayalam

**Personal profile:** 26 years, professional artist, creative soul, story writer, individual with medical & technical knowledge, good at analytics, problem solving, the designer & editor behind this brochure. And has extensive knowledge in multimedia softwares.

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## Perla Srilatha

**Qualification:** B.Sc. (Botany, Zoology, Chemistry)

**Project Work:** A Project on calculation of Turn Around Time on Radiology department (Out Patients).

**Dissertation:** A compliance study on clinical documentation of In-patient department.

**Clinical Exposure:** Worked as a Management Intern in Care Hospitals under the Quality Management team for 2 months.

**Skill set:** knowledge on MS Office tools, SDLC concepts, knowledge on clinical process flows

**Languages:** Telugu, English and Hindi

**Personal profile:** 22 years, individual with good communication skills, smart and effective team player.

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## Preethi. N

**Qualification:** B.Sc.( Life Sciences )

**Project Work:** A project on accidental delining of catheters, tubes and drains.

**Dissertation:** Utilization and maintenance of medical equipments in Radiology department.

**Clinical Exposure:** Worked as a Management Intern at Yashoda Hospitals for 6 weeks and Sunshine hospitals for 2 months.

**Skill set:** MS office tools, strong analytical, logical and decision making skills.

**Languages:** Telugu, English and Hindi

**Personal profile:** 22 years, individual with good communication skills, hardworking, trustworthy, quick learner, empathetic.

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## Buddavarapu Hemalatha

**Qualification:** B.Sc. Nursing

**Project Work:** Project on waiting time: time management analysis of patient journey.

**Dissertation:** A study on patient process flow.

**Work Experience:** 1 year as Clinical Instructor and 18 months as Nursing Tutor

**Skill set:** MS office tools, PDLC & HCI concepts.

**Languages:** Telugu, English, Hindi and Malayalam

**Personal profile:** 24 years, individual with hardworking nature, smart, quick learner, good team player, empathetic, active listener, learner, teacher.

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## Boyapally Shiva Kumar

**Qualification:** BHM & CT (Hotel management)

**Project Work:** A study on "Process flow of F&B services"

**Dissertation:** Lean management approach to F & B services

**Work Experience:** 9 years as F&B supervisor.

**Skill set:** MS office tools, people management skills and knowledge on clinical & non-clinical flows

**Languages:** Telugu, English and Hindi

**Personal profile:** 29 years, individual with effective communication skills, hardworking and a very good team player. Displays positive attitude and a zeal to learn.

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## Vullendu Deepa

**Qualification:** B.Sc. Nursing

**Project Work:** Project on service quality to service loyalty a relationship which goes beyond customer services

**Dissertation:** Big data analysis using Artificial Intelligence applications.

**Work Experience:** 3 years 9 months as a Nurse.

**Skill set:** MS office tools, analytical and decision making skills.

**Languages:** Telugu, English and Hindi

**Personal profile:** 25 years, individual with good communication skills, enthusiastic in art and poster presentations. Logical mind with practical approach to problem solving and a drive to see things through to completion.

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## Buduma Sumathi

**Qualification:** B.Sc.

**Project Work:** A study on OT utilization and its analysis

**Dissertation:** A study on CSSD process flow and its efficiency

**Work Experience:** 4 years as Nurse

**Skill set:** MS office tools, strong clinical knowledge and decision making skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 29 years, individual with good communication skills, hardworking, dedicated person, good team player.

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## Dr. A. Meena

**Qualification:** BDS

**Project Work:** Project on knowledge and practice of vulnerable patient care

**Dissertation:** Lean management of discharge process

**Clinical Exposure:** 1year internship as Dentist. Conducted Health Education and Dental Camps

**Work Experience:** 2 months as Dentist.

**Skill set:** MS office tools, SDLC concepts, knowledge on hospital process flows, analytical and decision making skills.

**Languages:** Telugu, English and Hindi

**Personal profile:** 26 years, individual with good communication skills, hardworking, and extremely motivated towards career,

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## Dr. G. Salomi Paul

**Qualification:** BDS

**Project Work:** A study on case sheet audit to ensure care of patients.

**Dissertation:** Study on Patients Rights and Responsibilities

**Clinical Exposure:** 12 months clinical rotational internship at MNR Dental College.  
Working as an intern in a Trust hospital

**Skill set:** Requisite knowledge on MS Office tools, SDLC & HIS concepts.

**Languages:** Telugu, English and Hindi

**Personal profile:** 28 years, individual with good communication skills, possess good command on clinical and non-clinical process flows in hospitals and also has good practical skills.

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## K. Swathilatha

**Qualification:** B. Tech

**Project Work:** A Study on Post Authorization Turn Around Time.

**Dissertation:** An observational study on process flow of Emergency Department and its efficiency

**Work Experience:** 3 years as a senior marketing executive. Worked as a Management Intern in KIMS Hospital under the IP Billing Department

**Skill set:** MS Office tools, strong knowledge on hospital process flows, team management skills, people management skills

**Languages:** Telugu, English and Hindi

**Personal profile:** 23 years, individual with excellent communication skills, hardworking, smart, trustworthy, quick learner, empathetic. Logical in decision making and analytical thinking.

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## Col. Viju Sundaresh

**Qualification:** B.Sc.(Maths), Diploma in Mil Science

**Project Work:** A study on delay of submission of inpatient claims in respect of Ex Servicemen Contributory Health Scheme (ECHS) by Empanelled Hospitals

**Dissertation:** A study on disallowance in inpatient claims submitted by empanelled hospitals in respect of Ex Servicemen Contributory Health Scheme (ECHS) by Bill Processing Agency (BPA)

**Work Experience:** Serving officer of the Indian Army for last 28 years

**Skill set:** Excellent analytical skills and logical decision making. Possesses exemplary communication and people skills. Imaginative and innovative, he is trained in crisis management.

**Languages:** English, Hindi, Malayalam, Tamil and Punjabi

**Personal profile:** 50 years old, is a leader with over 28 years in high pressure appointments with a rich experience and excellence in varied functional areas viz, HR, Training, Leadership, Team building, Operations and Strategic Planning. An experienced military pilot, crisis management is his forte.

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## P. Santhosh Babu

**Qualification:** B.Sc. Nursing

**Project Work:** A study on waiting time in outpatient services

**Dissertation:** A study on Hazard Identification Risk Assessment

**Work Experience:** 4 years as a Nurse.

**Skill set:** MS office tools, decision making, analytical and communication skills, Corporate exposure, Adoptable to any situation

**Languages:** Telugu, English and Hindi

**Personal profile:** 29 years, individual with good communication skills, Self-motivated, and positively determined individual

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## Dr. Bashyam Chandana

**Qualification:** BDS

**Project Work:** A project on Doctors' Enrollment for OPD Insurance.

**Dissertation:** A project on study of Radiology Information Systems in a corporate hospital.

**Work Experience:** 2 months as Network Provider in Insurance industry.

Worked as Junior Dentist in Pinnacle Hospital. Participated in various Community Dental Camps in spreading dental awareness among people.

**Skill set:** Requisite knowledge on MS Office tools, good presentation skills and group dynamics, certified six-sigma green belt by KPMG

**Languages:** Telugu, English and Hindi

**Personal profile:** 26 years, individual with good communication skills. Presented paper on insurance at University of Hyderabad. Self-motivated, and positively determined individual and good at teamwork,

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## Dr. Archita Manral

**Qualification:** BDS

**Project Work:** Audit on percentage compliance to hand hygiene among health care workers.

**Dissertation:** A study on case sheet compliance in view of NABH surveillance audit.

**Work Experience:** 4 months of clinical experience in a Govt hospital. Attended various health care summits and workshops.

**Skill set:** Requisite knowledge on MS Office tools, good presentation skills and team management skills.

**Languages:** English and Hindi

**Personal profile:** 26 years, self-motivated and positively determined, A quick learner with strong logical and analytical ability.

**Email:** [archi1601@yahoo.in](mailto:archi1601@yahoo.in)



## Larisuk Nora Lyngdoh

**Qualification:** B.Sc. Nursing

**Project Work:** Project on "Recruitment and selection process"

**Dissertation:** "Evaluating hospital performance in IPD"

**Clinical Exposure:** exposure to corporate hospitals as a part of hospital visit and internship programmes.

**Skill set:** MS office tools and project management skills.

**Languages:** English, Hindi

**Personal profile:** 24 years, individual with good communication skills, positive attitude, self-motivated, teamwork, hardworking, adaptability, flexibility and empathetic. Secretary of student nurses association.

**Email:** [larinora14@gmail.com](mailto:larinora14@gmail.com)





## Gorra Revathi

**Qualification:** B.Sc. Nursing

**Project Work:** A study on implementation of international patient safety goals

**Dissertation:** Dissertation on e-ICU(Tele-ICU) implementation.

**Work Experience:** 5years as Nurse

**Skill set:** MS office tools, SDLC & HIS concepts, strong clinical knowledge and patient management skills.

**Languages:** Telugu, English and Hindi

**Personal profile:** 29 years, Self-motivated, and positively determined individual, hardworking, smart, trustworthy and dedicated towards work.

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## Golla Sridevi

**Qualification:** B.Sc. Nursing

**Project Work:** A project on clinical audit on medical oncology.

**Dissertation:** A study on quality indicators in a blood bank

**Work Experience:** 3years and 9 months as a Medical Coder.

**Skill set:** Requisite knowledge on MS Office tools, HIS concepts and coding

**Languages:** Telugu, English and Hindi

**Personal profile:** 30 years, possess good communication skills and managerial skills, dedicated and passionate about new tasks. A highly motivated and confident individual.

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## Dr. Gaytri Singh

**Qualification:** BDS

**Project Work:** Project on hospital acquired infection and control measures.

**Dissertation:** A study on medical record with NABH compliance.

**Work Experience:** 8 months as a Dentist

**Skill set:** Computer skills, MS office suite, good at clinical knowledge.

**Languages:** Punjabi, English, Hindi

**Personal profile:** 27 years, individual with good communication skills, Sincere, hardworking and a good team player. Logical and analytical in problem solving approach.

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## Dr. Gunja Amulya

**Qualification:** BDS

**Project Work:** A project on “diversification of colour coding systems at hospitals”  
A project on “optimum utilization of diagnostic and imaging services”

**Dissertation:** A project on “Improvement of Palliative Care at Cancer hospital”

**Work Experience:** 1 year as Dentist

**Skill set:** MS Office tools, SDLC & HIS concepts, Intuitive decision making, analytical and proficient communication skills, flexible at work.

**Languages:** Telugu, English and Hindi

**Personal profile:** 28 years, extremely good at leadership and taking up tasks and leading a team, logical thinker and practical at knowledge. Has command on clinical and non clinical workflows in relation to dental, general hospitals and clinics.

**Email:** [amulya.gunja@gmail.com](mailto:amulya.gunja@gmail.com)





## Saloni Francis

**Qualification:** B.Com (Hons)

**Project Work:** Analysis of patient waiting time in outpatient department

**Dissertation:** Study on Mapping of various HR activities.

**Work Experience:** 10 months in HR dept in recruiting

**Skill set:** Proficient in Microsoft Office suite, Good presentation skills and ample decision making & analytical skills

**Languages:** Hindi and English

**Personal profile:** 22 years, individual with excellent communication skills, Positive attitude towards work and learning new skills and adaptable to any situation.

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## Dr. Anas Samir Falah Alwashdeh

**Qualification:** MBBS

**Project Work:** A study on infection control in Medical ICU.

**Dissertation:** A study on awareness of the employees on importance of hospital parameters.

**Work Experience:** 4 years as Emergency Medical Doctor

**Skill set:** MS office tools, decision making & analytical skills

**Languages:** Arabic, English and Russian

**Personal profile:** 31 years old from Jordan. An effective team player, hardworking and devoted individual. Also a flexible, compassionate and can handle extreme stressful situations.

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## Dr. K. S. Radhika Rani

**Qualification:** BNYS, MSc (Psychology)

**Project Work:** Resource utilization & length of stay in MICU, NICU department

**Dissertation:** OP Management and patient satisfaction

**Work Experience:** 1 year 6 months as DMO, 2 years as Jr. RMO and 6 months as Naturopathy consultant

**Skill set:** MS-Office, Good communication skills, strong clinical exposure.

**Languages:** Hindi, English and Telugu.

**Personal profile:** 30 years, good communication skills. Highly motivated, and positively determined individual, good at teamwork, trustworthy, quick learner and empathetic. Won Gold Medal for excellence in Academic performance from Dr. N.T.R University.

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## Dr. Chejarla Jahnavi

**Qualification:** MBBS

**Project Work:** Compliance to consent for patients undergoing surgery in SICU

**Dissertation:** Teamwork and patient safety in orthopedic surgery.

**Work Experience:** 2 years as a Duty Medical Officer

**Skill set:** MS office tools, SDLC & HIS concepts, strong clinical knowledge

**Languages:** Telugu, English, Hindi.

**Personal profile:** 32 years, a dedicated and extremely motivated individual who is logical in her approach and very positive in her attitude.

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## Dr. Anupa Dawra

**Qualification:** BHMS

**Project Work:** Process flow in brand imaging dept, Continental Hospitals.

**Dissertation:** A study on delay in closure of claims at Optum Global solutions.

**Work Experience:** 7 years as a practicing homeopathy, 2 years as a clinical investigator

**Skill set:** Requisite knowledge on MS Office tools, strong in SDLC & HIS concepts and knowledge on US healthcare and insurance.

**Languages:** English and Hindi

**Personal profile:** 34 years, a very motivated and dedicated individual with excellent communication skills and is an excellent team leader. Responsible and rational in outlook and attitude.

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## Dr. Shivani Tiwari

**Qualification:** MBBS

**Project Work:** Study on inpatient discharge process using Lean Six Sigma  
Planning of Pharmacy Services in a corporate hospital

**Dissertation:** Developing Job descriptions and Reporting format for various departments

**Work Experience:** As RMO for 1 year 5 months. Intern for 3 years at Bhopal and China.

**Skillset:** MS office tools, Six Sigma concept, strong clinical & NABH knowledge.

**Languages:** English, Hindi and Chinese

**Personal profile:** A dedicated and hardworking individual who exhibits a zeal for learning. Displays excellent communication and analytical skills.

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## Dr.L. Navyatha

**Qualification:** B.P.T

**Project Work:** A project on hospital infection control in ICU and wards.

**Dissertation:** A study on turnaround time in laboratory in a 100 bedded hospital.

**Work Experience:** As a physiotherapist for 1 year

**Skill set:** Requisite knowledge on MS Office tools, SDLC & HIS concepts. people skills.

**Languages:** English, Hindi and Telugu

**Personal profile:** 29 years, individual with a positive and progressive outlook. Poces a flair for people skills and is dedicated towards her field.

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## Dr. Abdirahaman Abdillahi Ali

**Qualification:** MBBS

**Project Work:** Study on infection control.

**Work Experience:** As RMO for 4 years

**Skill set:** Requisite Knowledge of Medical terminology, MS Office tools, HIS Concepts, Hospital work Environment exposure

**Languages:** English, Somali and Chinese

**Personal profile:** 30 years, Somalian doctor, a hardworking and dedicated individual, who has vast experience in handling emergency cases. A passionate and humane doctor, who has dedicated himself to the healthcare of the citizens of his country.

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# OUR RECRUITERS



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## **PLACEMENT TEAM**

### **PLACEMENT COMMITTEE**

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Associate Placement Officer – Mr.A.V.Ayyapu Reddy  
Assistant Placement Officer– Mrs. Revathi SNL Nandam

### **STUDENT COORDINATORS**

Ms. B. Hemalatha  
Dr. Steffi Carolin

### **PLACEMENT BROCHURE**

Colonel Viju Sundaresh  
Mr.Mekala.Sukhesh  
Dr.Tanisha Yadav  
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***For further details contact***

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**Apollo Institute of Hospital Administration**

( MDHM 2017-19 )

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**A I H A**

